

OUR CLIENT IS LOOKING TO ACQUIRE THE FOLLOWING:

Non-asset or asset-light freight brokerages and managed transportation operations headquartered within metropolitan areas of the United States achieving \$10 million to \$50 million USD in annual revenue.

Businesses servicing niche sub-markets, possessing a diverse base of customers, and/or providing the opportunity for post-transaction partnerships are an ideal fit for HTL Freight.

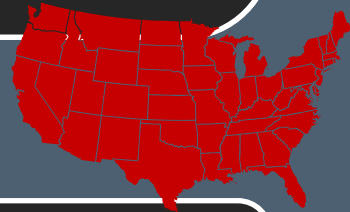
IN GOOD HANDS

Seeking its fifth acquisition, HTL Freight is a **proven acquirer** with a wealth of experience acquiring and integrating businesses into its operations.

BUYER PROFILE

Based in Charlotte, North Carolina, **HTL Freight** is a leading freight brokerage with over 35 years of success within the industry. Specializing in flatbed, less-than-truckload, managed transportation, and drayage brokerage services, HTL Freight's operations span throughout the entirety of the continental United States.

SUMMARY OF SEARCH CRITERIA



COMPANY TYPE

Strong preference for non-asset freight brokerages or managed transportation businesses

COMPANY SIZE

\$10M - \$50M USD
in annual revenue

GEOGRAPHY

Headquartered in a U.S. metropolitan area

BUSINESS ATTRIBUTES

Limited customer concentration and an experienced team

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