



Benefits of an Acquisition

- Experience the rewards of a sale transaction alongside the opportunity to continue operating as a standalone business, leveraging ANDY's operational insights and synergy capabilities.
- Compliment your business' customer offerings with a more robust portfolio of solutions, creating new efficiencies for your existing client base.
- Strengthen your business' operations and competitive positioning within its vertical(s) by utilizing ANDY's technological and analytical resources.
- Receive the support and capacity of a larger strategic entity with proven success.



ANDY

Description of Buyer

ANDY is a thriving asset-based transportation, logistics, and warehousing business with operations in Canada, the United States, and Europe. Founded in 2001, the company has experienced two decades of organic growth to become one of Canada's top 50 largest fleets.

ANDY is now looking to diversify and expand its service offerings through strategic acquisitions.

Organic Expansion

Over the past 10 years, ANDY has grown their footprint throughout Québec and Ontario to enhance their service offerings and capacity levels to match the ever-evolving needs of their clientele.

Our client is seeking to acquire:

- **Transportation and logistics businesses earning a minimum of \$10 million CAD in annual revenue.**
- Targets include companies with specializations in either dry van, drayage/intermodal or flatbed trucking, or non-asset-based freight brokerages.
- The ideal geographic area of the acquiree's headquarters is between Montréal and Windsor to complement ANDY's current operations.

Summary of Search Criteria

	Business Focus Dry van or flatbed transportation	Profitability Asset-based targets achieving at least \$2 million in EBITDA and asset-light targets achieving at least \$1 million in EBITDA
Company type Asset-based trucking or non-asset freight brokerages	Size \$10M+ in annual sales	Geography Headquarters between Montréal and Windsor (the "401 Corridor")

